Local Market Update for December 2020



A Research Tool Provided by the Greater Albuquerque Association of REALTORS®

Southeast Heights – 71

South of Central Ave, East of San Mateo / Kirtland AFB, North of Kirtland AFB, West of Tramway Blvd NE

Single-Family Detached		December			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change	
New Listings	13	21	+ 61.5%	325	348	+ 7.1%	
Pending Sales	15	23	+ 53.3%	264	305	+ 15.5%	
Closed Sales	32	31	- 3.1%	268	288	+ 7.5%	
Days on Market Until Sale	52	16	- 69.2%	38	26	- 31.6%	
Median Sales Price*	\$276,995	\$247,000	- 10.8%	\$242,500	\$255,000	+ 5.2%	
Average Sales Price*	\$272,647	\$255,951	- 6.1%	\$235,103	\$250,211	+ 6.4%	
Percent of List Price Received*	98.2%	98.8%	+ 0.6%	98.8%	98.7%	- 0.1%	
Inventory of Homes for Sale	34	28	- 17.6%				
Months Supply of Inventory	1.5	1.1	- 26.7%				

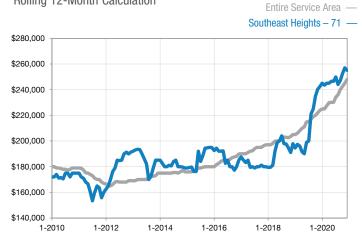
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	December			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change	
New Listings	5	2	- 60.0%	72	87	+ 20.8%	
Pending Sales	3	2	- 33.3%	64	92	+ 43.8%	
Closed Sales	9	6	- 33.3%	63	92	+ 46.0%	
Days on Market Until Sale	47	20	- 57.4%	114	56	- 50.9%	
Median Sales Price*	\$168,000	\$184,450	+ 9.8%	\$172,000	\$191,500	+ 11.3%	
Average Sales Price*	\$165,189	\$189,482	+ 14.7%	\$164,665	\$190,273	+ 15.6%	
Percent of List Price Received*	99.2%	98.9%	- 0.3%	98.0%	99.0%	+ 1.0%	
Inventory of Homes for Sale	22	1	- 95.5%				
Months Supply of Inventory	4.1	0.1	- 97.6%				

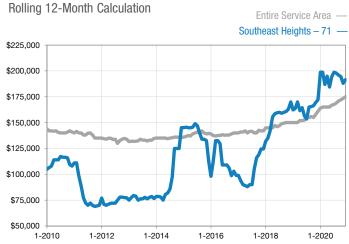
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.