## **Local Market Update for December 2020**

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## Foothills North - 31

East of Tramway Blvd to mountains, South of San Antonio Dr NE, North of Montgomery Blvd NE

Single-Family Detached	December			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change	
New Listings	10	9	- 10.0%	215	164	- 23.7%	
Pending Sales	8	11	+ 37.5%	142	151	+ 6.3%	
Closed Sales	14	11	- 21.4%	141	146	+ 3.5%	
Days on Market Until Sale	27	29	+ 7.4%	48	41	- 14.6%	
Median Sales Price*	\$500,000	\$540,000	+ 8.0%	\$523,000	\$532,250	+ 1.8%	
Average Sales Price*	\$562,714	\$784,436	+ 39.4%	\$563,862	\$606,988	+ 7.6%	
Percent of List Price Received*	96.5%	99.5%	+ 3.1%	97.7%	98.5%	+ 0.8%	
Inventory of Homes for Sale	30	10	- 66.7%				
Months Supply of Inventory	2.5	8.0	- 68.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	December			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change	
New Listings	1	0	- 100.0%	19	10	- 47.4%	
Pending Sales	1	0	- 100.0%	15	9	- 40.0%	
Closed Sales	2	1	- 50.0%	14	10	- 28.6%	
Days on Market Until Sale	58	63	+ 8.6%	29	31	+ 6.9%	
Median Sales Price*	\$310,500	\$289,500	- 6.8%	\$315,000	\$322,450	+ 2.4%	
Average Sales Price*	\$310,500	\$289,500	- 6.8%	\$290,414	\$340,550	+ 17.3%	
Percent of List Price Received*	98.5%	100.0%	+ 1.5%	100.4%	98.7%	- 1.7%	
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	0.5						

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**

Rolling 12-Month Calculation

Entire Service Area —
Foothills North – 31 —
\$600,000
\$500,000
\$400,000
\$200,000
\$100,000
1-2010
1-2012
1-2014
1-2016
1-2018
1-2020

## **Median Sales Price - Single-Family Attached**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.