## **Local Market Update for June 2020**

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## **Rio Communities, Tierra Grande – 760**

East of Hwy 304 to Manzano Mountains, South of Manzano to Hwy 60 / Socorro County

Single-Family Detached	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	8	8	0.0%	52	48	- 7.7%	
Pending Sales	4	10	+ 150.0%	44	46	+ 4.5%	
Closed Sales	9	6	- 33.3%	41	34	- 17.1%	
Days on Market Until Sale	74	29	- 60.8%	88	49	- 44.3%	
Median Sales Price*	\$165,000	\$144,850	- 12.2%	\$155,000	\$161,500	+ 4.2%	
Average Sales Price*	\$168,111	\$179,100	+ 6.5%	\$154,999	\$173,757	+ 12.1%	
Percent of List Price Received*	97.8%	99.4%	+ 1.6%	96.7%	98.9%	+ 2.3%	
Inventory of Homes for Sale	27	13	- 51.9%				
Months Supply of Inventory	3.8	1.7	- 55.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	1	2	+ 100.0%	7	12	+ 71.4%	
Pending Sales	1	2	+ 100.0%	7	9	+ 28.6%	
Closed Sales	2	1	- 50.0%	8	6	- 25.0%	
Days on Market Until Sale	123	26	- 78.9%	83	15	- 81.9%	
Median Sales Price*	\$96,712	\$127,000	+ 31.3%	\$80,000	\$116,000	+ 45.0%	
Average Sales Price*	\$96,712	\$127,000	+ 31.3%	\$78,341	\$109,317	+ 39.5%	
Percent of List Price Received*	96.0%	95.8%	- 0.2%	93.5%	90.8%	- 2.9%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.9	1.4	- 26.3%				

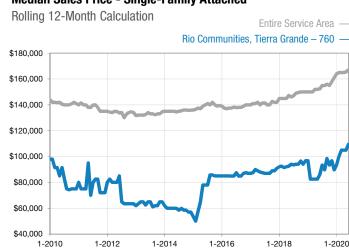
<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**

Rolling 12-Month Calculation

Rio Communities, Tierra Grande – 760 —
\$250,000
\$225,000
\$225,000
\$175,000
\$150,000
\$125,000
\$125,000
\$125,000
\$125,000
\$125,000
\$125,000
\$125,000

## **Median Sales Price - Single-Family Attached**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.