Local Market Update for June 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	4	2	- 50.0%	11	11	0.0%	
Pending Sales	0	1		8	9	+ 12.5%	
Closed Sales	3	0	- 100.0%	7	11	+ 57.1%	
Days on Market Until Sale	166			122	95	- 22.1%	
Median Sales Price*	\$36,299			\$90,000	\$72,000	- 20.0%	
Average Sales Price*	\$34,166			\$151,286	\$100,409	- 33.6%	
Percent of List Price Received*	87.8%			93.3%	84.9%	- 9.0%	
Inventory of Homes for Sale	10	5	- 50.0%				
Months Supply of Inventory	6.7	2.8	- 58.2%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale							
Median Sales Price*							
Average Sales Price*							
Percent of List Price Received*							
Inventory of Homes for Sale	0	0	0.0%		-		
Months Supply of Inventory							

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area —

Estancia, McIntosh, Willard – 292 —

\$250,000

\$150,000

\$150,000

\$12010 1-2012 1-2014 1-2016 1-2018 1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.