Local Market Update for June 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Foothills South - 51

East of Tramway Blvd to mountains, South of Montgomery Blvd NE, North of I-40

Single-Family Detached	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	22	19	- 13.6%	165	137	- 17.0%	
Pending Sales	19	26	+ 36.8%	123	128	+ 4.1%	
Closed Sales	21	21	0.0%	115	105	- 8.7%	
Days on Market Until Sale	45	35	- 22.2%	41	29	- 29.3%	
Median Sales Price*	\$342,000	\$345,000	+ 0.9%	\$295,000	\$319,900	+ 8.4%	
Average Sales Price*	\$338,679	\$322,881	- 4.7%	\$305,486	\$322,470	+ 5.6%	
Percent of List Price Received*	97.5%	98.4%	+ 0.9%	98.0%	98.4%	+ 0.4%	
Inventory of Homes for Sale	43	20	- 53.5%				
Months Supply of Inventory	2.3	1.0	- 56.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	June			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	4	6	+ 50.0%	31	42	+ 35.5%	
Pending Sales	4	7	+ 75.0%	25	41	+ 64.0%	
Closed Sales	3	8	+ 166.7%	25	34	+ 36.0%	
Days on Market Until Sale	12	17	+ 41.7%	21	22	+ 4.8%	
Median Sales Price*	\$145,500	\$169,000	+ 16.2%	\$156,000	\$175,000	+ 12.2%	
Average Sales Price*	\$147,333	\$196,125	+ 33.1%	\$171,750	\$185,287	+ 7.9%	
Percent of List Price Received*	98.9%	98.9%	0.0%	98.5%	98.8%	+ 0.3%	
Inventory of Homes for Sale	5	5	0.0%				
Months Supply of Inventory	1.2	1.0	- 16.7%				

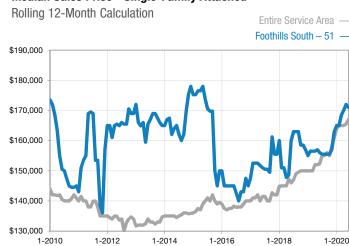
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area —
Foothills South – 51 —
\$350,000
\$250,000
\$200,000
1-2010 1-2012 1-2014 1-2016 1-2018 1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.