Local Market Update for July 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Northwest Heights – 110

East of Paseo del Volcan, South of Paseo del Norte Blvd NE, West of Coors Blvd NW / Rio Grande River, North of Unser Blvd NW

Single-Family Detached	July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	112	111	- 0.9%	688	661	- 3.9%	
Pending Sales	84	93	+ 10.7%	563	528	- 6.2%	
Closed Sales	96	102	+ 6.3%	507	452	- 10.8%	
Days on Market Until Sale	33	26	- 21.2%	45	30	- 33.3%	
Median Sales Price*	\$253,808	\$280,149	+ 10.4%	\$250,000	\$265,000	+ 6.0%	
Average Sales Price*	\$278,125	\$303,981	+ 9.3%	\$281,627	\$286,418	+ 1.7%	
Percent of List Price Received*	99.2%	100.2%	+ 1.0%	98.7%	99.4%	+ 0.7%	
Inventory of Homes for Sale	152	105	- 30.9%				
Months Supply of Inventory	2.2	1.6	- 27.3%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	5	6	+ 20.0%	45	34	- 24.4%	
Pending Sales	3	5	+ 66.7%	36	33	- 8.3%	
Closed Sales	5	3	- 40.0%	33	29	- 12.1%	
Days on Market Until Sale	16	21	+ 31.3%	28	30	+ 7.1%	
Median Sales Price*	\$329,990	\$140,000	- 57.6%	\$168,000	\$165,000	- 1.8%	
Average Sales Price*	\$263,398	\$165,300	- 37.2%	\$196,864	\$216,106	+ 9.8%	
Percent of List Price Received*	97.1%	99.0%	+ 2.0%	98.6%	98.7%	+ 0.1%	
Inventory of Homes for Sale	11	2	- 81.8%				
Months Supply of Inventory	2.8	0.5	- 82.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area

Northwest Heights – 110

\$280,000

\$240,000

\$220,000

\$180,000

\$180,000

\$1-2010

1-2012

1-2014

1-2016

1-2018

1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.