## **Local Market Update for July 2020**

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## **Downtown Area – 80**

East of Rio Grande River, South of I-40, East of I-25, North of Cesar Chavez

Single-Family Detached	July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	25	19	- 24.0%	174	169	- 2.9%	
Pending Sales	12	19	+ 58.3%	112	117	+ 4.5%	
Closed Sales	18	21	+ 16.7%	104	97	- 6.7%	
Days on Market Until Sale	49	53	+ 8.2%	43	45	+ 4.7%	
Median Sales Price*	\$175,200	\$182,000	+ 3.9%	\$198,950	\$187,000	- 6.0%	
Average Sales Price*	\$211,856	\$221,690	+ 4.6%	\$245,230	\$223,443	- 8.9%	
Percent of List Price Received*	96.2%	97.1%	+ 0.9%	97.3%	96.6%	- 0.7%	
Inventory of Homes for Sale	63	34	- 46.0%				
Months Supply of Inventory	4.2	2.3	- 45.2%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	11	15	+ 36.4%	81	91	+ 12.3%	
Pending Sales	11	9	- 18.2%	45	53	+ 17.8%	
Closed Sales	2	8	+ 300.0%	36	52	+ 44.4%	
Days on Market Until Sale	79	57	- 27.8%	62	39	- 37.1%	
Median Sales Price*	\$270,950	\$238,250	- 12.1%	\$219,000	\$217,125	- 0.9%	
Average Sales Price*	\$270,950	\$230,450	- 14.9%	\$211,231	\$226,442	+ 7.2%	
Percent of List Price Received*	97.5%	98.3%	+ 0.8%	97.0%	97.5%	+ 0.5%	
Inventory of Homes for Sale	33	30	- 9.1%				
Months Supply of Inventory	6.0	4.0	- 33.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**

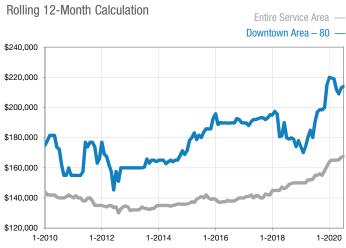
Rolling 12-Month Calculation

Entire Service Area —

Downtown Area — 80 —

\$220,000
\$220,000
\$180,000
\$140,000
\$140,000
\$1-2010 1-2012 1-2014 1-2016 1-2018 1-2020

## **Median Sales Price - Single-Family Attached**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.