Local Market Update for August 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Ladera Heights – 111

East of Paseo del Volcan, South of Unser, West of Rio Grande River, North of Central Ave

| Single-Family Detached | August | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 8-2019 | Thru 8-2020 | Percent Change | |
| New Listings | 67 | 69 | + 3.0% | 536 | 505 | - 5.8% | |
| Pending Sales | 58 | 81 | + 39.7% | 446 | 464 | + 4.0% | |
| Closed Sales | 64 | 63 | - 1.6% | 424 | 394 | - 7.1% | |
| Days on Market Until Sale | 22 | 14 | - 36.4% | 38 | 22 | - 42.1% | |
| Median Sales Price* | \$196,000 | \$215,000 | + 9.7% | \$185,000 | \$205,000 | + 10.8% | |
| Average Sales Price* | \$203,584 | \$225,175 | + 10.6% | \$194,921 | \$213,793 | + 9.7% | |
| Percent of List Price Received* | 98.6% | 99.8% | + 1.2% | 98.8% | 99.4% | + 0.6% | |
| Inventory of Homes for Sale | 111 | 40 | - 64.0% | | | | |
| Months Supply of Inventory | 2.2 | 8.0 | - 63.6% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Single-Family Attached | August | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 8-2019 | Thru 8-2020 | Percent Change | |
| New Listings | 20 | 17 | - 15.0% | 116 | 87 | - 25.0% | |
| Pending Sales | 16 | 16 | 0.0% | 98 | 80 | - 18.4% | |
| Closed Sales | 10 | 9 | - 10.0% | 87 | 66 | - 24.1% | |
| Days on Market Until Sale | 9 | 7 | - 22.2% | 24 | 17 | - 29.2% | |
| Median Sales Price* | \$134,450 | \$169,900 | + 26.4% | \$141,500 | \$160,000 | + 13.1% | |
| Average Sales Price* | \$137,980 | \$168,489 | + 22.1% | \$143,671 | \$154,103 | + 7.3% | |
| Percent of List Price Received* | 99.7% | 101.1% | + 1.4% | 98.5% | 99.5% | + 1.0% | |
| Inventory of Homes for Sale | 17 | 6 | - 64.7% | | | | |
| Months Supply of Inventory | 1.5 | 0.6 | - 60.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

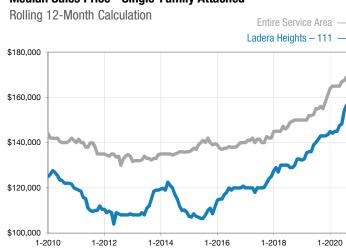
Rolling 12-Month Calculation

Entire Service Area

Ladera Heights – 111

\$260,000
\$220,000
\$220,000
\$180,000
\$140,000
\$140,000
\$120,000
\$120,000
\$120,000
\$120,000

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.