Local Market Update for November 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Rio Communities, Tierra Grande – 760

East of Hwy 304 to Manzano Mountains, South of Manzano to Hwy 60 / Socorro County

Single-Family Detached	November			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change	
New Listings	9	7	- 22.2%	101	87	- 13.9%	
Pending Sales	7	7	0.0%	83	84	+ 1.2%	
Closed Sales	5	7	+ 40.0%	78	77	- 1.3%	
Days on Market Until Sale	41	14	- 65.9%	71	50	- 29.6%	
Median Sales Price*	\$164,000	\$182,000	+ 11.0%	\$161,450	\$166,500	+ 3.1%	
Average Sales Price*	\$140,805	\$216,000	+ 53.4%	\$153,724	\$178,488	+ 16.1%	
Percent of List Price Received*	103.1%	98.6%	- 4.4%	98.0%	98.9%	+ 0.9%	
Inventory of Homes for Sale	24	5	- 79.2%				
Months Supply of Inventory	3.2	0.7	- 78.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	November			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change	
New Listings	0	1		14	20	+ 42.9%	
Pending Sales	2	0	- 100.0%	14	14	0.0%	
Closed Sales	0	2		14	14	0.0%	
Days on Market Until Sale		5		62	25	- 59.7%	
Median Sales Price*		\$138,450		\$89,712	\$127,000	+ 41.6%	
Average Sales Price*		\$138,450		\$89,702	\$124,343	+ 38.6%	
Percent of List Price Received*		101.1%		95.7%	95.2%	- 0.5%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.7	1.3	+ 85.7%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

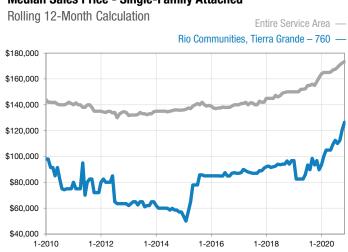
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Rio Communities, Tierra Grande – 760 –

\$300,000
\$250,000
\$150,000
\$150,000
\$1-2010 1-2012 1-2014 1-2016 1-2018 1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.