Local Market Update for November 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	November			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change	
New Listings	4	1	- 75.0%	20	28	+ 40.0%	
Pending Sales	1	1	0.0%	12	17	+ 41.7%	
Closed Sales	0	4		10	18	+ 80.0%	
Days on Market Until Sale		43		93	76	- 18.3%	
Median Sales Price*		\$261,000		\$99,500	\$89,352	- 10.2%	
Average Sales Price*		\$279,676		\$151,100	\$138,348	- 8.4%	
Percent of List Price Received*		98.1%		94.4%	90.5%	- 4.1%	
Inventory of Homes for Sale	10	11	+ 10.0%				
Months Supply of Inventory	5.8	5.0	- 13.8%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	November			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale							
Median Sales Price*							
Average Sales Price*							
Percent of List Price Received*							
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory							

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area

Estancia, McIntosh, Willard – 292

\$250,000

\$250,000

\$150,000

\$50,000

\$1-2010

1-2012

1-2014

1-2016

1-2018

1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.