## **Local Market Update for November 2020**

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## **Northwest Heights – 110**

East of Paseo del Volcan, South of Paseo del Norte Blvd NE, West of Coors Blvd NW / Rio Grande River, North of Unser Blvd NW

| Single-Family Detached          | November  |           |                | Year to Date |              |                |  |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change | Thru 11-2019 | Thru 11-2020 | Percent Change |  |
| New Listings                    | 65        | 62        | - 4.6%         | 976          | 1,006        | + 3.1%         |  |
| Pending Sales                   | 51        | 79        | + 54.9%        | 792          | 856          | + 8.1%         |  |
| Closed Sales                    | 44        | 74        | + 68.2%        | 772          | 796          | + 3.1%         |  |
| Days on Market Until Sale       | 33        | 20        | - 39.4%        | 42           | 26           | - 38.1%        |  |
| Median Sales Price*             | \$273,000 | \$305,500 | + 11.9%        | \$251,250    | \$277,250    | + 10.3%        |  |
| Average Sales Price*            | \$292,789 | \$327,536 | + 11.9%        | \$282,084    | \$304,275    | + 7.9%         |  |
| Percent of List Price Received* | 99.0%     | 99.5%     | + 0.5%         | 98.9%        | 99.7%        | + 0.8%         |  |
| Inventory of Homes for Sale     | 131       | 60        | - 54.2%        |              |              |                |  |
| Months Supply of Inventory      | 1.9       | 8.0       | - 57.9%        |              |              |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Single-Family Attached          | November  |           |                | Year to Date |              |                |  |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change | Thru 11-2019 | Thru 11-2020 | Percent Change |  |
| New Listings                    | 3         | 5         | + 66.7%        | 62           | 58           | - 6.5%         |  |
| Pending Sales                   | 3         | 6         | + 100.0%       | 50           | 54           | + 8.0%         |  |
| Closed Sales                    | 2         | 3         | + 50.0%        | 48           | 48           | 0.0%           |  |
| Days on Market Until Sale       | 16        | 7         | - 56.3%        | 37           | 21           | - 43.2%        |  |
| Median Sales Price*             | \$208,100 | \$185,000 | - 11.1%        | \$168,500    | \$182,500    | + 8.3%         |  |
| Average Sales Price*            | \$208,100 | \$191,750 | - 7.9%         | \$208,605    | \$222,205    | + 6.5%         |  |
| Percent of List Price Received* | 98.0%     | 102.3%    | + 4.4%         | 98.7%        | 99.0%        | + 0.3%         |  |
| Inventory of Homes for Sale     | 9         | 3         | - 66.7%        |              |              |                |  |
| Months Supply of Inventory      | 2.1       | 0.6       | - 71.4%        |              |              |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**

Rolling 12-Month Calculation

Entire Service Area

Northwest Heights – 110

\$280,000

\$240,000

\$220,000

\$180,000

\$180,000

1-2010

1-2012

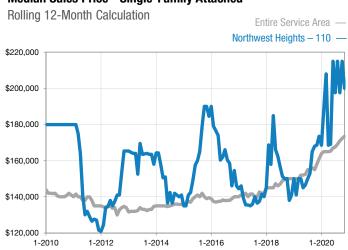
1-2014

1-2016

1-2018

1-2020

## **Median Sales Price - Single-Family Attached**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.