Local Market Update for November 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Foothills South – 51

East of Tramway Blvd to mountains, South of Montgomery Blvd NE, North of I-40

Single-Family Detached		November			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change	
New Listings	15	16	+ 6.7%	283	249	- 12.0%	
Pending Sales	11	14	+ 27.3%	214	222	+ 3.7%	
Closed Sales	21	14	- 33.3%	213	220	+ 3.3%	
Days on Market Until Sale	40	8	- 80.0%	37	26	- 29.7%	
Median Sales Price*	\$299,000	\$317,450	+ 6.2%	\$300,000	\$340,000	+ 13.3%	
Average Sales Price*	\$322,019	\$300,882	- 6.6%	\$313,565	\$343,746	+ 9.6%	
Percent of List Price Received*	98.5%	100.2%	+ 1.7%	98.2%	99.0%	+ 0.8%	
Inventory of Homes for Sale	37	19	- 48.6%				
Months Supply of Inventory	2.0	1.0	- 50.0%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	November			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change	
New Listings	4	8	+ 100.0%	52	66	+ 26.9%	
Pending Sales	5	6	+ 20.0%	42	63	+ 50.0%	
Closed Sales	2	3	+ 50.0%	41	60	+ 46.3%	
Days on Market Until Sale	18	37	+ 105.6%	23	24	+ 4.3%	
Median Sales Price*	\$167,000	\$234,000	+ 40.1%	\$157,000	\$197,500	+ 25.8%	
Average Sales Price*	\$167,000	\$283,000	+ 69.5%	\$173,091	\$208,529	+ 20.5%	
Percent of List Price Received*	98.6%	99.3%	+ 0.7%	98.6%	99.0%	+ 0.4%	
Inventory of Homes for Sale	9	3	- 66.7%				
Months Supply of Inventory	2.3	0.5	- 78.3%				

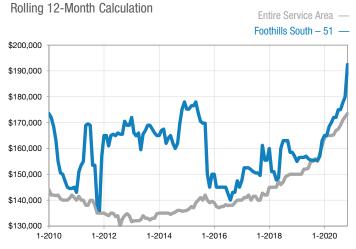
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.