Local Market Update for October 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



UNM - 40

East of I-25, South of I-40, West of San Mateo Blvd NE, North of Central Ave

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change	
New Listings	31	24	- 22.6%	329	322	- 2.1%	
Pending Sales	11	19	+ 72.7%	211	247	+ 17.1%	
Closed Sales	19	21	+ 10.5%	215	239	+ 11.2%	
Days on Market Until Sale	53	41	- 22.6%	53	39	- 26.4%	
Median Sales Price*	\$290,000	\$372,500	+ 28.4%	\$280,000	\$315,000	+ 12.5%	
Average Sales Price*	\$323,505	\$416,757	+ 28.8%	\$309,782	\$342,271	+ 10.5%	
Percent of List Price Received*	95.9%	98.4%	+ 2.6%	96.8%	97.8%	+ 1.0%	
Inventory of Homes for Sale	85	37	- 56.5%				
Months Supply of Inventory	4.2	1.6	- 61.9%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	October			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change	
New Listings	1	3	+ 200.0%	25	18	- 28.0%	
Pending Sales	1	0	- 100.0%	16	9	- 43.8%	
Closed Sales	1	2	+ 100.0%	15	10	- 33.3%	
Days on Market Until Sale	43	232	+ 439.5%	68	85	+ 25.0%	
Median Sales Price*	\$290,000	\$370,000	+ 27.6%	\$197,000	\$209,650	+ 6.4%	
Average Sales Price*	\$290,000	\$370,000	+ 27.6%	\$212,427	\$244,680	+ 15.2%	
Percent of List Price Received*	96.7%	97.5%	+ 0.8%	97.2%	98.4%	+ 1.2%	
Inventory of Homes for Sale	5	5	0.0%				
Months Supply of Inventory	3.2	3.5	+ 9.4%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area

UNM – 40

\$325,000

\$275,000

\$225,000

\$225,000

\$175,000

\$175,000

\$1-2010

1-2012

1-2014

1-2016

1-2018

1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.