Local Market Update for October 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Sandia Heights – 10

North & South ZA: A23, B23, C23, D23 (East of Tennyson St NE, South of Sandoval County)

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change	
New Listings	11	11	0.0%	136	106	- 22.1%	
Pending Sales	6	15	+ 150.0%	89	93	+ 4.5%	
Closed Sales	8	11	+ 37.5%	90	84	- 6.7%	
Days on Market Until Sale	42	33	- 21.4%	44	44	0.0%	
Median Sales Price*	\$623,400	\$530,500	- 14.9%	\$472,450	\$510,500	+ 8.1%	
Average Sales Price*	\$770,850	\$541,364	- 29.8%	\$565,736	\$535,803	- 5.3%	
Percent of List Price Received*	97.6%	96.7%	- 0.9%	97.7%	97.9%	+ 0.2%	
Inventory of Homes for Sale	37	19	- 48.6%				
Months Supply of Inventory	4.3	2.1	- 51.2%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	October			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change	
New Listings	0	2		11	7	- 36.4%	
Pending Sales	0	1		11	6	- 45.5%	
Closed Sales	3	1	- 66.7%	11	6	- 45.5%	
Days on Market Until Sale	59	0	- 100.0%	44	24	- 45.5%	
Median Sales Price*	\$208,000	\$277,000	+ 33.2%	\$235,000	\$267,950	+ 14.0%	
Average Sales Price*	\$208,333	\$277,000	+ 33.0%	\$246,718	\$280,483	+ 13.7%	
Percent of List Price Received*	95.2%	108.6%	+ 14.1%	97.5%	100.5%	+ 3.1%	
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	1.1	1.7	+ 54.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

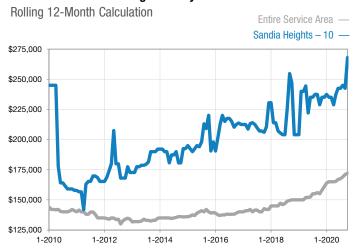
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area — Sandia Heights – 10

\$600,000
\$400,000
\$300,000
\$200,000
\$1-2010
1-2010
1-2012
1-2014
1-2016
1-2018
1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.