Local Market Update for October 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Northeast Heights – 50

East of Wyoming Blvd NE, South of Montgomery Blvd NE, West of Tramway Blvd, North of Central Ave

Single-Family Detached	October			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change	
New Listings	106	110	+ 3.8%	1,000	963	- 3.7%	
Pending Sales	89	89	0.0%	771	901	+ 16.9%	
Closed Sales	79	95	+ 20.3%	730	852	+ 16.7%	
Days on Market Until Sale	28	10	- 64.3%	34	21	- 38.2%	
Median Sales Price*	\$197,500	\$210,000	+ 6.3%	\$181,700	\$210,000	+ 15.6%	
Average Sales Price*	\$197,524	\$225,043	+ 13.9%	\$192,216	\$218,293	+ 13.6%	
Percent of List Price Received*	99.2%	100.2%	+ 1.0%	98.7%	99.6%	+ 0.9%	
Inventory of Homes for Sale	157	77	- 51.0%				
Months Supply of Inventory	2.1	0.9	- 57.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	October			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change	
New Listings	19	17	- 10.5%	148	152	+ 2.7%	
Pending Sales	15	11	- 26.7%	106	127	+ 19.8%	
Closed Sales	10	8	- 20.0%	94	121	+ 28.7%	
Days on Market Until Sale	35	9	- 74.3%	30	26	- 13.3%	
Median Sales Price*	\$166,000	\$173,750	+ 4.7%	\$171,750	\$174,900	+ 1.8%	
Average Sales Price*	\$154,800	\$171,375	+ 10.7%	\$169,043	\$169,467	+ 0.3%	
Percent of List Price Received*	97.9%	97.9%	0.0%	98.1%	98.5%	+ 0.4%	
Inventory of Homes for Sale	24	19	- 20.8%				
Months Supply of Inventory	2.5	1.6	- 36.0%				

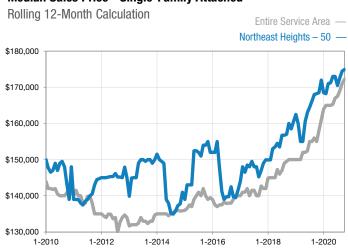
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area —
Northeast Heights – 50 —
\$260,000
\$220,000
\$220,000
\$180,000
\$160,000
\$140,000
\$1-2010
\$1-2010
\$1-2010
\$1-2010
\$1-2010
\$1-2010

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.