Local Market Update for September 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Rio Communities, Tierra Grande – 760

East of Hwy 304 to Manzano Mountains, South of Manzano to Hwy 60 / Socorro County

Single-Family Detached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	5	8	+ 60.0%	84	75	- 10.7%	
Pending Sales	6	6	0.0%	70	72	+ 2.9%	
Closed Sales	7	8	+ 14.3%	64	65	+ 1.6%	
Days on Market Until Sale	125	12	- 90.4%	77	55	- 28.6%	
Median Sales Price*	\$188,000	\$150,250	- 20.1%	\$162,950	\$165,000	+ 1.3%	
Average Sales Price*	\$183,300	\$156,438	- 14.7%	\$156,297	\$171,993	+ 10.0%	
Percent of List Price Received*	98.5%	99.0%	+ 0.5%	97.7%	98.9%	+ 1.2%	
Inventory of Homes for Sale	27	9	- 66.7%				
Months Supply of Inventory	3.6	1.2	- 66.7%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	2	2	0.0%	14	18	+ 28.6%	
Pending Sales	1	2	+ 100.0%	11	13	+ 18.2%	
Closed Sales	3	2	- 33.3%	12	10	- 16.7%	
Days on Market Until Sale	21	37	+ 76.2%	69	28	- 59.4%	
Median Sales Price*	\$115,000	\$161,500	+ 40.4%	\$89,712	\$121,000	+ 34.9%	
Average Sales Price*	\$118,000	\$161,500	+ 36.9%	\$90,477	\$120,390	+ 33.1%	
Percent of List Price Received*	98.3%	95.2%	- 3.2%	95.2%	93.1%	- 2.2%	
Inventory of Homes for Sale	5	1	- 80.0%				
Months Supply of Inventory	3.4	0.6	- 82.4%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area - Rio Communities, Tierra Grande - 760 - \$250,000 \$225,000 \$200,000 \$175,000 \$150,000 \$150,000 \$125,000 \$1

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.