Local Market Update for September 2020





Rio Rancho Central – 161

East of Rainbow Blvd, South of Northwest Loop, West of Unser Blvd NE, North of Northern Blvd

| Single-Family Detached | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 9-2019 | Thru 9-2020 | Percent Change |
| New Listings | 30 | 44 | + 46.7% | 370 | 380 | + 2.7% |
| Pending Sales | 32 | 42 | + 31.3% | 337 | 354 | + 5.0% |
| Closed Sales | 37 | 40 | + 8.1% | 338 | 320 | - 5.3% |
| Days on Market Until Sale | 21 | 6 | - 71.4% | 21 | 13 | - 38.1% |
| Median Sales Price* | \$187,000 | \$210,000 | + 12.3% | \$174,750 | \$195,000 | + 11.6% |
| Average Sales Price* | \$186,727 | \$215,188 | + 15.2% | \$177,766 | \$196,747 | + 10.7% |
| Percent of List Price Received* | 99.8% | 100.9% | + 1.1% | 99.5% | 100.5% | + 1.0% |
| Inventory of Homes for Sale | 41 | 20 | - 51.2% | | | |
| Months Supply of Inventory | 1.1 | 0.5 | - 54.5% | | | |

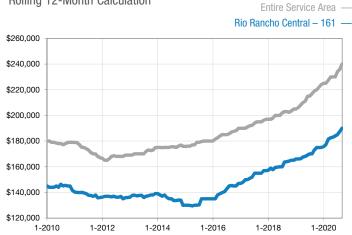
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Single-Family Attached | September | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|--|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 9-2019 | Thru 9-2020 | Percent Change | |
| New Listings | 0 | 11 | | 1 | 19 | + 1800.0% | |
| Pending Sales | 1 | 9 | + 800.0% | 1 | 13 | + 1200.0% | |
| Closed Sales | 0 | 1 | | 0 | 3 | | |
| Days on Market Until Sale | | 33 | | | 12 | | |
| Median Sales Price* | | \$203,340 | | | \$148,000 | | |
| Average Sales Price* | | \$203,340 | | | \$157,780 | | |
| Percent of List Price Received* | | 100.0% | | | 100.1% | | |
| Inventory of Homes for Sale | 0 | 1 | | | | | |
| Months Supply of Inventory | | 0.2 | | | | | |

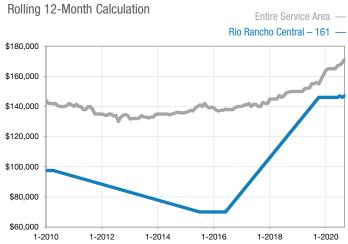
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Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.