Local Market Update for September 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	1	8	+ 700.0%	16	24	+ 50.0%	
Pending Sales	0	2		11	13	+ 18.2%	
Closed Sales	2	2	0.0%	10	14	+ 40.0%	
Days on Market Until Sale	16	18	+ 12.5%	93	86	- 7.5%	
Median Sales Price*	\$191,000	\$93,780	- 50.9%	\$99,500	\$75,750	- 23.9%	
Average Sales Price*	\$191,000	\$93,780	- 50.9%	\$151,100	\$97,969	- 35.2%	
Percent of List Price Received*	87.8%	100.1%	+ 14.0%	94.4%	88.3%	- 6.5%	
Inventory of Homes for Sale	9	12	+ 33.3%				
Months Supply of Inventory	5.5	5.6	+ 1.8%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale							
Median Sales Price*							
Average Sales Price*							
Percent of List Price Received*							
Inventory of Homes for Sale	0	0	0.0%		-		
Months Supply of Inventory							

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area —

Estancia, McIntosh, Willard – 292 —

\$300,000

\$250,000

\$150,000

\$50,000

\$50,000

\$1-2010

1-2012

1-2014

1-2016

1-2018

1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.