## **Local Market Update for September 2020**

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## Sandia Heights – 10

North & South ZA: A23, B23, C23, D23 (East of Tennyson St NE, South of Sandoval County)

Single-Family Detached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	16	13	- 18.8%	125	94	- 24.8%	
Pending Sales	8	15	+ 87.5%	83	82	- 1.2%	
Closed Sales	6	13	+ 116.7%	82	73	- 11.0%	
Days on Market Until Sale	27	41	+ 51.9%	45	45	0.0%	
Median Sales Price*	\$586,500	\$553,000	- 5.7%	\$462,709	\$496,000	+ 7.2%	
Average Sales Price*	\$684,583	\$588,392	- 14.1%	\$545,725	\$534,965	- 2.0%	
Percent of List Price Received*	99.1%	99.0%	- 0.1%	97.7%	98.1%	+ 0.4%	
Inventory of Homes for Sale	36	18	- 50.0%				
Months Supply of Inventory	4.2	2.1	- 50.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	2	1	- 50.0%	11	5	- 54.5%	
Pending Sales	4	1	- 75.0%	11	5	- 54.5%	
Closed Sales	1	0	- 100.0%	8	5	- 37.5%	
Days on Market Until Sale	0			39	29	- 25.6%	
Median Sales Price*	\$374,000			\$244,500	\$265,900	+ 8.8%	
Average Sales Price*	\$374,000			\$261,113	\$281,180	+ 7.7%	
Percent of List Price Received*	100.0%			98.3%	98.9%	+ 0.6%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	1.1	0.8	- 27.3%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Detached**

Rolling 12-Month Calculation

Entire Service Area — Sandia Heights – 10

\$600,000

\$400,000

\$200,000

\$100,000

1-2010

1-2012

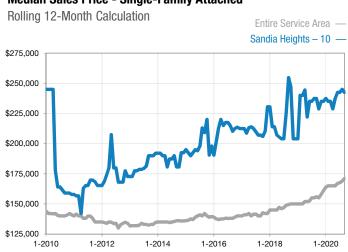
1-2014

1-2016

1-2018

1-2020

## **Median Sales Price - Single-Family Attached**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.