Local Market Update for September 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Foothills South - 51

East of Tramway Blvd to mountains, South of Montgomery Blvd NE, North of I-40

Single-Family Detached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	30	21	- 30.0%	246	214	- 13.0%	
Pending Sales	15	19	+ 26.7%	179	193	+ 7.8%	
Closed Sales	19	16	- 15.8%	171	183	+ 7.0%	
Days on Market Until Sale	20	11	- 45.0%	36	28	- 22.2%	
Median Sales Price*	\$282,000	\$371,750	+ 31.8%	\$300,000	\$337,500	+ 12.5%	
Average Sales Price*	\$327,316	\$379,034	+ 15.8%	\$314,767	\$341,823	+ 8.6%	
Percent of List Price Received*	99.9%	100.3%	+ 0.4%	98.2%	98.9%	+ 0.7%	
Inventory of Homes for Sale	52	23	- 55.8%				
Months Supply of Inventory	2.8	1.1	- 60.7%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	5	2	- 60.0%	44	53	+ 20.5%	
Pending Sales	1	3	+ 200.0%	35	53	+ 51.4%	
Closed Sales	4	7	+ 75.0%	37	54	+ 45.9%	
Days on Market Until Sale	19	46	+ 142.1%	21	24	+ 14.3%	
Median Sales Price*	\$151,000	\$260,000	+ 72.2%	\$157,000	\$189,000	+ 20.4%	
Average Sales Price*	\$146,750	\$281,000	+ 91.5%	\$175,439	\$204,977	+ 16.8%	
Percent of List Price Received*	100.0%	98.7%	- 1.3%	98.6%	99.0%	+ 0.4%	
Inventory of Homes for Sale	8	2	- 75.0%				
Months Supply of Inventory	2.1	0.4	- 81.0%				

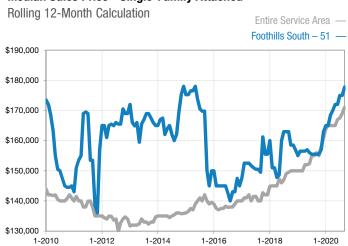
^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

Entire Service Area Foothills South - 51 \$350,000
\$250,000
\$250,000
\$1-2010 1-2012 1-2014 1-2016 1-2018 1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.