Local Market Update for September 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



Downtown Area – 80

East of Rio Grande River, South of I-40, East of I-25, North of Cesar Chavez

Single-Family Detached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	18	24	+ 33.3%	217	213	- 1.8%	
Pending Sales	14	22	+ 57.1%	146	157	+ 7.5%	
Closed Sales	17	16	- 5.9%	137	134	- 2.2%	
Days on Market Until Sale	25	42	+ 68.0%	42	44	+ 4.8%	
Median Sales Price*	\$240,000	\$227,500	- 5.2%	\$200,000	\$197,750	- 1.1%	
Average Sales Price*	\$240,011	\$274,775	+ 14.5%	\$246,551	\$234,259	- 5.0%	
Percent of List Price Received*	97.2%	97.7%	+ 0.5%	97.0%	96.8%	- 0.2%	
Inventory of Homes for Sale	53	26	- 50.9%				
Months Supply of Inventory	3.7	1.7	- 54.1%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	September			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change	
New Listings	14	11	- 21.4%	110	120	+ 9.1%	
Pending Sales	4	11	+ 175.0%	56	70	+ 25.0%	
Closed Sales	1	7	+ 600.0%	49	67	+ 36.7%	
Days on Market Until Sale	0	38		53	40	- 24.5%	
Median Sales Price*	\$245,000	\$260,000	+ 6.1%	\$219,000	\$214,250	- 2.2%	
Average Sales Price*	\$245,000	\$230,850	- 5.8%	\$216,330	\$224,781	+ 3.9%	
Percent of List Price Received*	100.0%	98.4%	- 1.6%	97.2%	97.7%	+ 0.5%	
Inventory of Homes for Sale	37	30	- 18.9%				
Months Supply of Inventory	6.9	3.8	- 44.9%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

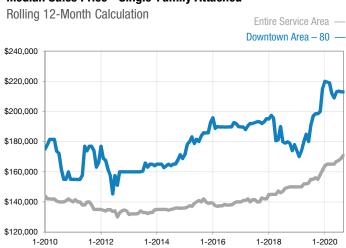
Rolling 12-Month Calculation

Entire Service Area

Downtown Area – 80

\$260,000
\$220,000
\$180,000
\$140,000
\$140,000
\$1-2010
1-2010
1-2012
1-2014
1-2016
1-2018
1-2020

Median Sales Price - Single-Family Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.